DC Update

Mark Parkinson
President & CEO





State

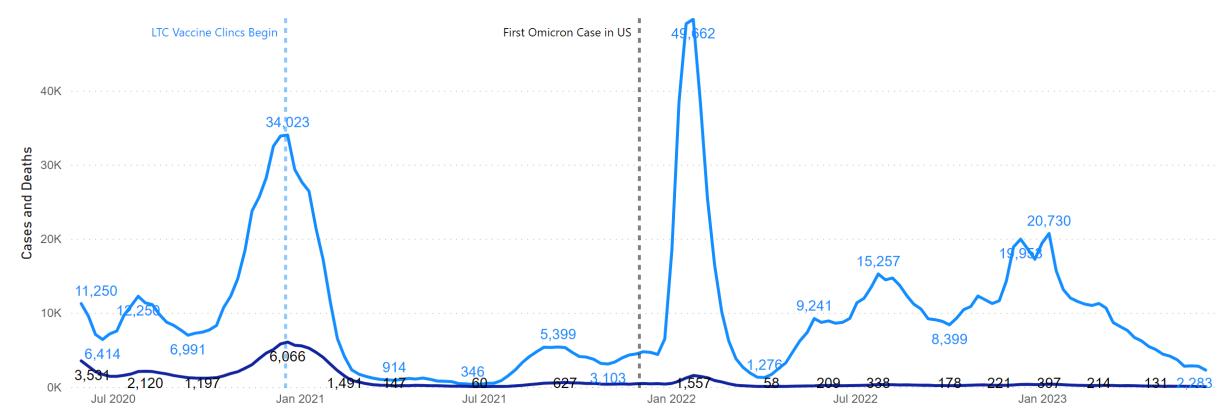
COVID-19 Among Nursing Home Residents

All ~

Total Cases 1,646,339 Total Deaths 166,247 Estimated Recoveries 1,406,298

Trend of New Cases and Deaths

New Resident Cases
 New Resident Deaths



Data Through Week Ending:

June 11, 2023

Source: NHSN **Notes:** May 24, 2020 includes collective historic data and is excluded from the graph since it does not capture that specific week. Estimated recoveries made using a 3-week disease period using NHSN cases and deaths. Latest week's data is preliminary and represents fewer nursing homes than other weeks.

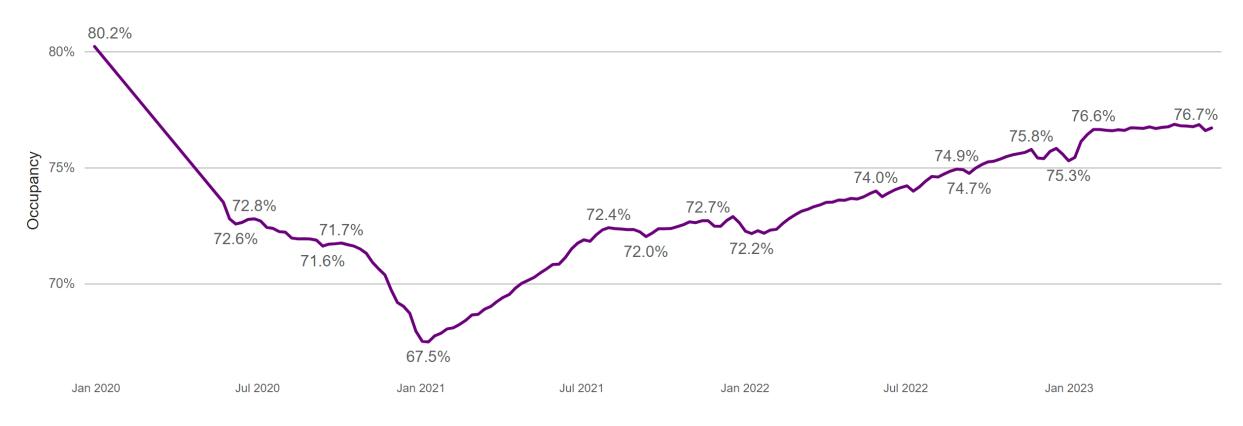
State

Nursing Home Occupancy

Current Average Occupancy

76.7%

Average Occupancy



Data Through Week Ending:

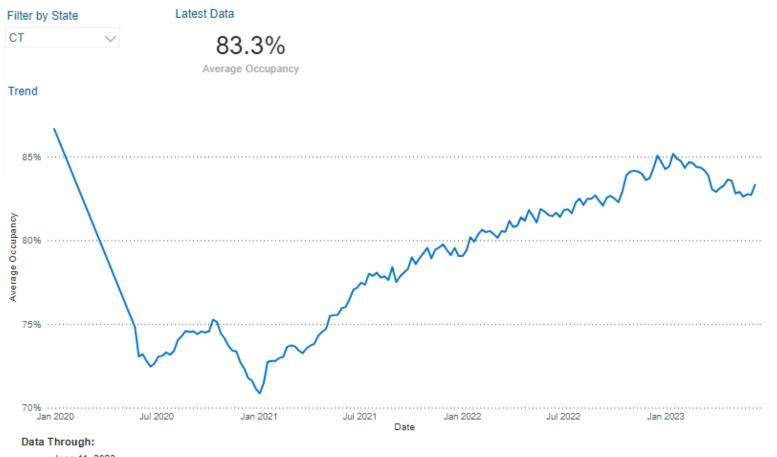
June 11, 2023

Source: Payroll-Based Journal (PBJ) and NHSN

Notes: PBJ data used to calculate 2019 average occupancy. All other occupancy data based on NHSN.

Connecticut Occupancy

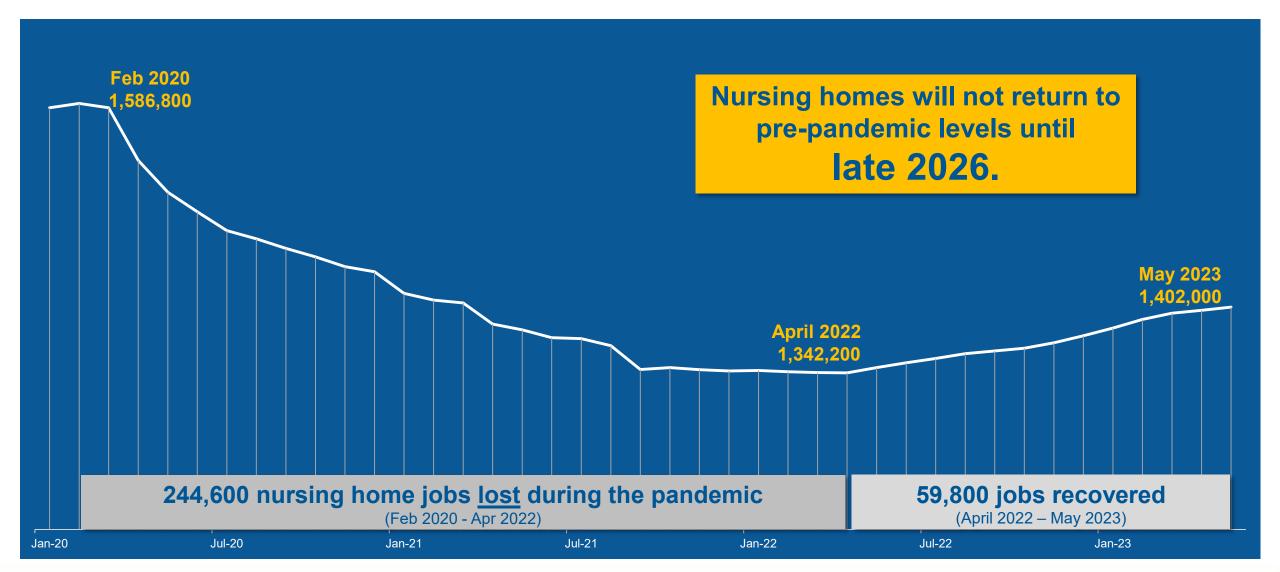
Nursing Home Occupancy



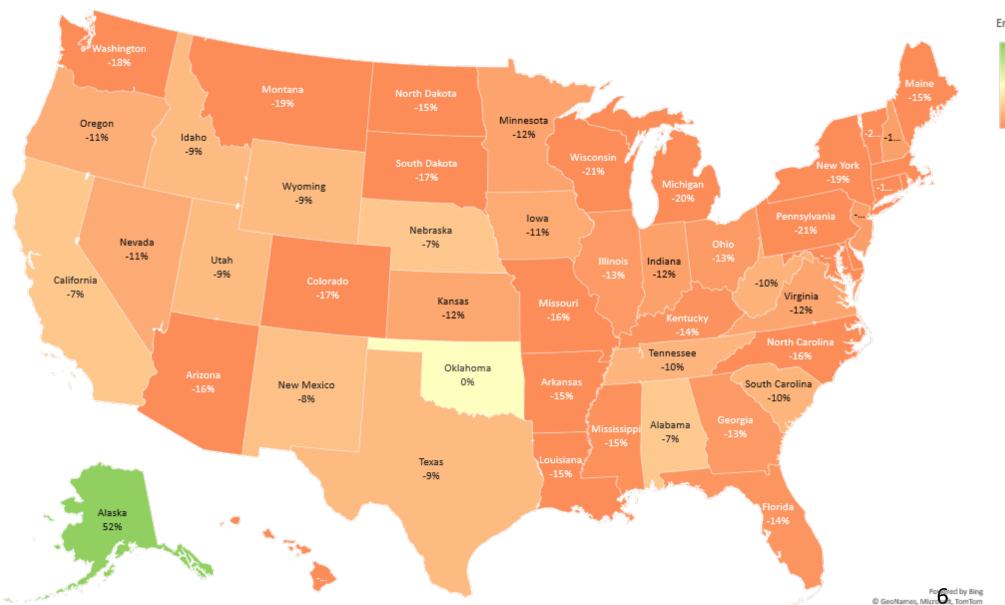








State Level Employment for Nursing Facilities









- Massive federal aid in 2020
- Significant state help starting in 2021
- Push for PHE as long as possible
- Fighting federal regulation

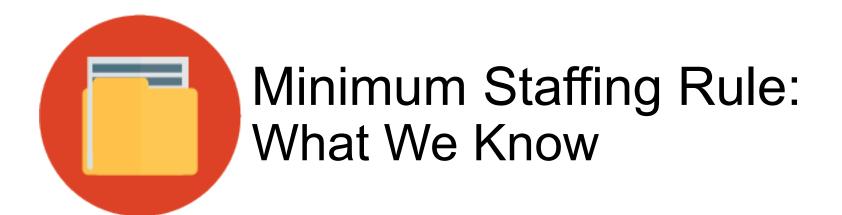




Where Do We Stand Today

- Medicare increase of 3.7% on October 1
- State efforts promising
- Fight against federal regulation continues





- Rule will happen
- Process is regular rule making process
- Advocates want at least a 4.1





4.1 is Not Possible To Operationalize

- Workers are not there CLA study shows we are 191,000 nurses short
- Cost will be \$11 billion a year





Key Components of Staffing Rule

- Number of hours PPD Range is likely 3.5 to 4.1 with subrequirements
- What workers count Initial rule likely to be strict
- Waiver Likely
 - Questions are urban/rural and subjective/objective
- Phase-in Likely
 - Guessing 3-5 years after rule is final
- Funding Unclear
- Penalty Unclear





- Lobbying to shape before rule comes out
- Meetings with CMS
- Grassroots
- Congressional lobbying
- Paid media





Post Proposed Rule Strategy

- Zero in on seven factors
- Grassroots
- Congressional help





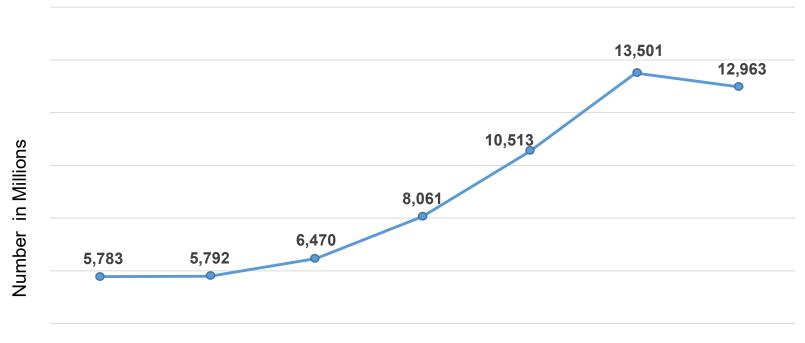
Aging of Population Is Still Occurring

2030

2040

2050

Population Growth – 80-84 Years

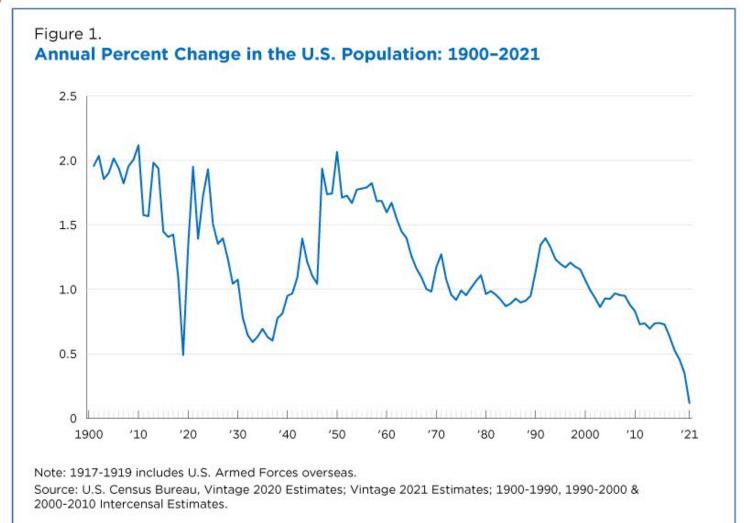




2012 2015 2020 2025



US Population In Decline



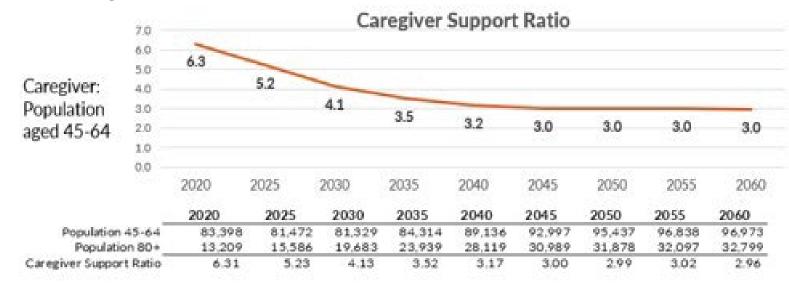




Number of Caregivers Will Decrease



- Caregiver support ratio represents the 45-64 population divided by the 80+ population. This means there will be less people to care for the 80+ population causing more seniors to seek housing and care outside of their home.
- At any point, 6 percent of adult children serve as caregivers, and 17 percent will take on this role at some point in their lives
- Those who do provide care devote an average of 77 hours per month, which can take a toll on both the finances and health of the caregiver.



Caregiver Support Ratio: Population 45-64 Population 80+

Source: US Census Bureau



- Must figure out how to do more with less people
- Winner in employee engagement will win







IMPROVING LIVES by DELIVERING SOLUTIONS for QUALITY CARE